

# Agenda

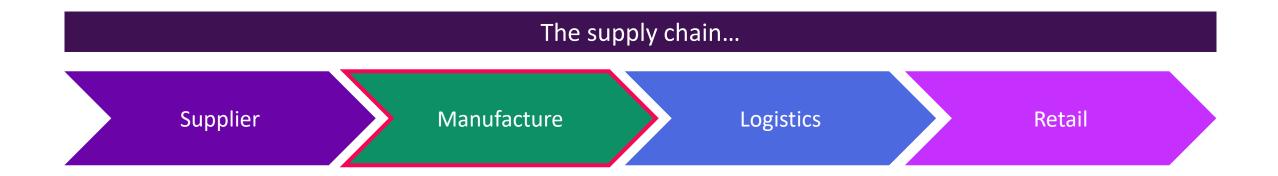
01	What is MES?
02	An Introduction to AVEVA Model Driven MES
03	AVEVA MES – Cloud Integration
04	Demo



# What is MES? An Introduction to AVEVA Model Driven MES



# What is MES.... Manufacturing Execution System



"Software to drive **operation execution** since the Production Order is launched until the finished product is delivered, **reports** about plant activities **in real time** and allows bidirectional communication with the rest of the **supply chain**"



# What is MES... Manufacturing Execution System

Standards groups for MES: Manufacturing Execution Systems

Manufacturing Enterprise Solutions Association



MESA is a consortium of vendors, consultants, services providers & end users.

 Goal is to deliver information that enables the optimization of production activities, from order launch to finished goods.



**Developed ISA S-95 Standard for MES to ERP integration.** 

 MES layer focuses on key manufacturing activities—operations, inventory, quality, labor and maintenance activities—corresponding to the "Level 3" in the Perdue Hierarchy Model.

International Society of Automation

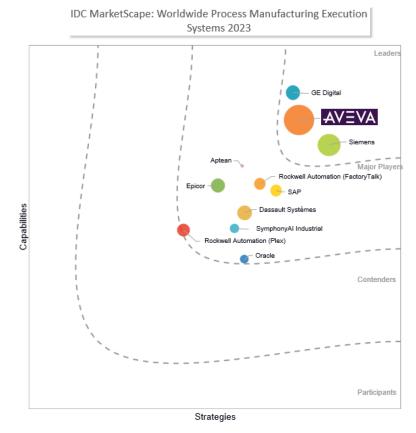


# AVEVA MES is Leader for Manufacturing Excellence

### Providing a broad set of functions for manufacturing operations

- Model-based approach. AVEVA's MES includes a built-in full business process management (BPM) functionality for execution of business logic in standard operator workflows.
  - This enables multisite standardization and deployment, standardization of global key performance indicators (KPIs), industrial best practices, and continuous improvement.
- Production optimization analysis. AVEVA Insight is a cloud-based tool in which native AI cloud capabilities/models sit and data is analyzed to provide predictive warnings and prescriptive actions.
- Hybrid architecture with data publishing to CONNECT to support enterprise-wide visualization and data sharing community.
- **Breadth of adjacent solutions**. AVEVA provides a broad range of solutions to complement its MES product functionalities, including asset performance management and value chain optimization (integrated production planning, scheduling, and execution capabilities).

### IDC MarketScape: Worldwide Process Manufacturing Execution Systems Vendor Assessment

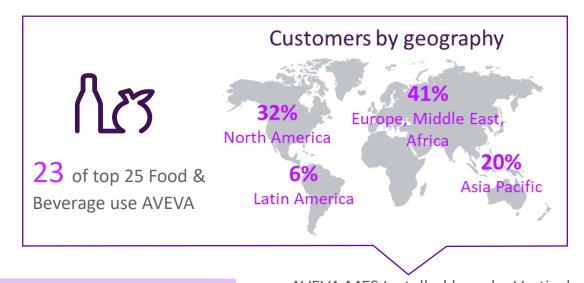


Source: IDC, 2023



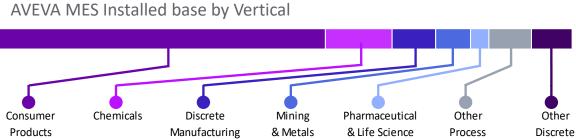
### **AVEVA MES verticals**

Focused on food, beverage & CPG, also spec chem, general manufacturing and metals



# F&B/CPG market leadership acknowledged by ARC and Gartner

\* Wood (boards/tiles), Furniture, Fabricated Metals, Household appliance, Textile/ Fibers, Plastic products, Ceramic products, Automotive......





"Consider AVEVA when companies in continuous process or batch and hybrid manufacturing sectors with advanced functional needs are looking to deploy their MES solutions across multiple facilities and locations"

IDC Research April 2023

2,600+
MES Customers

5,150+
Sites deployed and under support

# AVEVA MES in Hybrid industries

★ multi-site standardizations





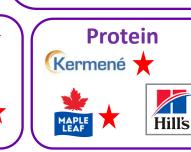




**Dairy** 













# Proven Outcomes in Hybrid Industries

### **Asset Efficiency**



Operational Efficiency

"With AVEVA MES coupled with our CI strategy, we extended our packaging area capacity to about 1.3 million barrels each year."

Scheduled runtime Efficiency up by 25-30% DT Decreased by >50%



### **Network Agility**



**Schedule Optimization** 

6% cost reduction per unit \$16M annual savings

Scheduling decisions based on trusted real-time data



### Quality



Product quality and NPI

"....integrated order, quality and specification management enabling increased CI projects ..."

25% Reduced Giveaway Improved NPI cycle 3% reduced Mtl. Costs



### **Optimization**



Predictive Analytics (AI/ML)

"we were able to narrow down ideal settings based on best output days per product."

Increased gross profit by 10-12% by reducing waste in slicing, overcooking, quality and yield



### Energy



**Energy Management** 

"With AVEVA, we can check in re efficiency, power, pressure, & flow & see efficiency values for last 24 hours, last week."

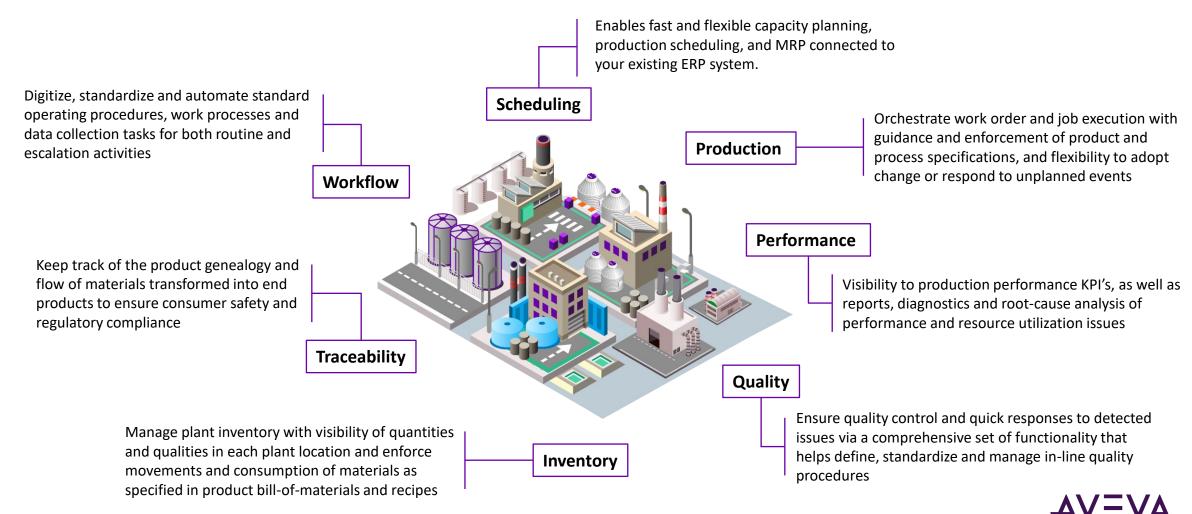
Data collection time decreased by up to 70%





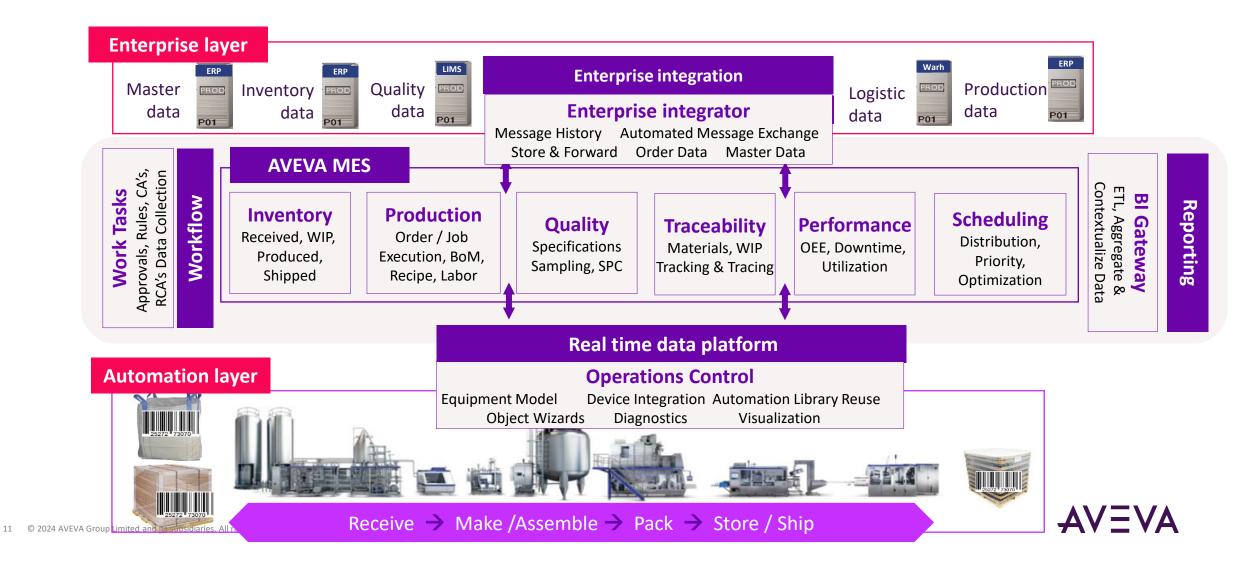
# AVEVA Manufacturing Execution System

Increase manufacturing flexibility while securing quality and consumer safety by providing product and process guidance



# AVEVA MES Technology System Layers

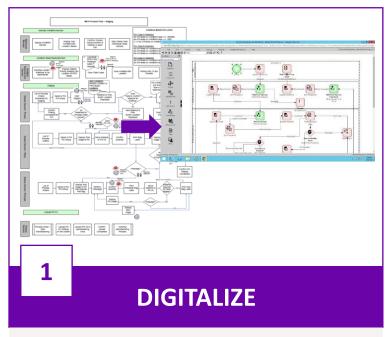
Bridging the gap between business systems and the production environment



# AVEVA Model Driven MES

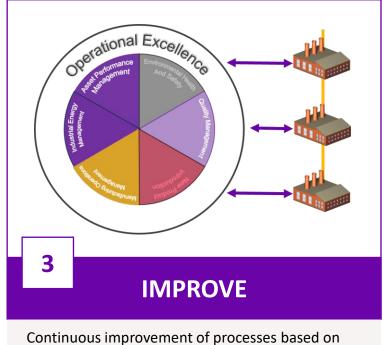


# AVEVA's Model Driven Approach to MES



Capture manufacturing processes & collaborations and digitalize them using low code technology. Transform how work is done in the plant





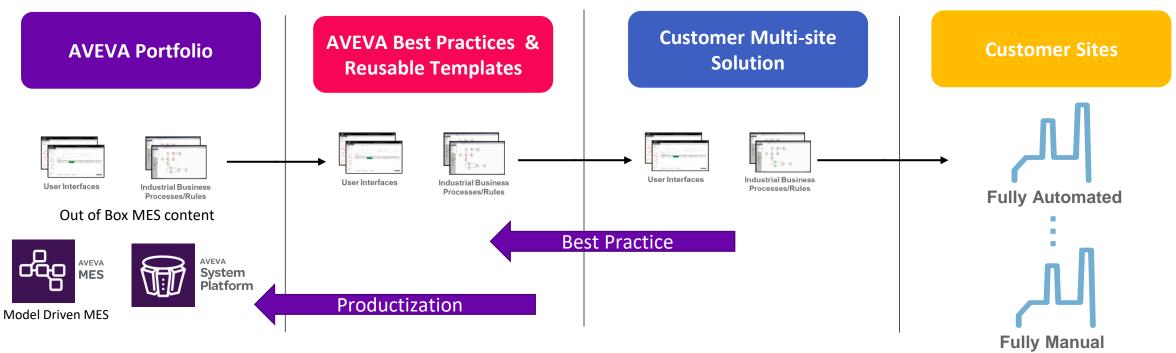
rich data collection with governed change

management



# Engineering Efficiency and Reuse

### Leverage maximum reuse of efforts



- Industry best practices captured and curated as reusable and adoptable templates
- Deployed into multiple, multi-site programs at different customers. Meat, Poultry, Coffee, Adhesives, Nutrition, Dairy, Bakery
- Continuous improvement
  - New template content distilled from actual deployments
  - Productization of template content into the core product



# Model driven MES, a configurable modeling approach

Operational Activities Modeling for Digital Execution, Standardization and Continuous Improvement

### **Operational Activities** Framework:







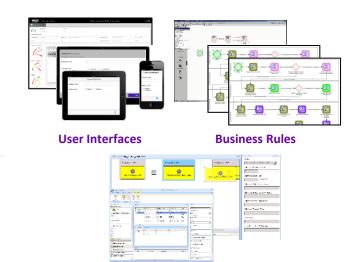
- Workflow model defining the procedures and collaboration of work execution and data collection tasks
- Configurable and sustainable User Interface to meet our customers operational activity practice

**1** Integration

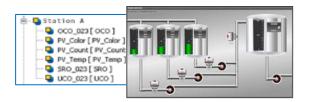
- Production Process model with execution and data collection rules, and specification data
- Information model for accessing and storing work planning and execution data + KPI's in real time

**1** Integration

- Equipment model with integration to process data for automatic data collection, recipe parameter download and enforcement of process rules and specifications (BOM) through e.g. Barcode or RFID



**Process Model, Product and Work Specifications** 

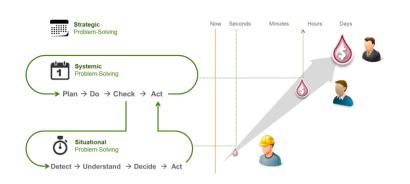


**Physical Model and Process Visualization** 



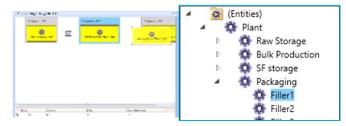
# **AVEVA MES**

### A Model Driven Approach to Managing Manufacturing Processes across the Business

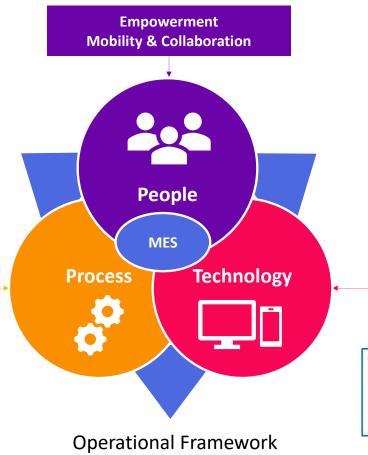


Digital Work Management and **Collaboration Engine** 

**Process Automation, Rules Enforcement & Governance** 



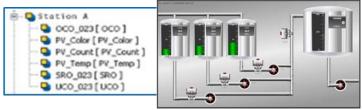
**Operational Model** 





**Digital User Experience** 

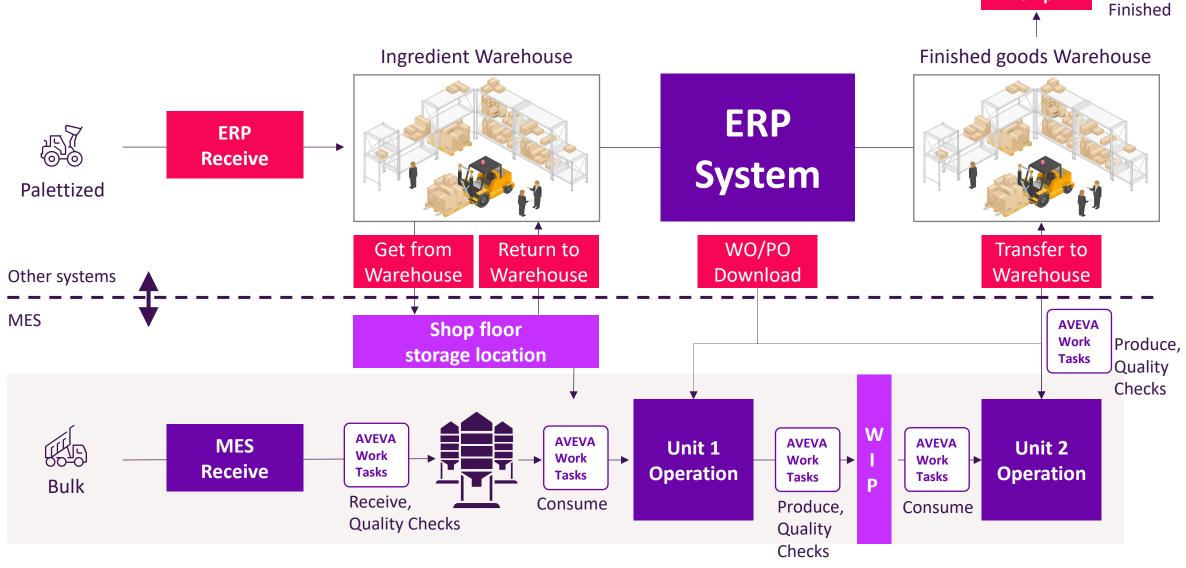
Reusability & Standardization, **Lowering TCO** 



**Physical Model** 



# Flow of execution – Complete picture



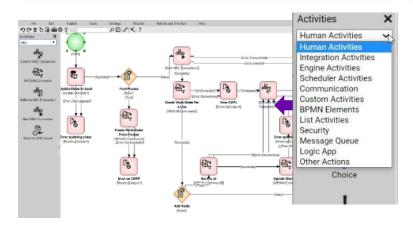
**ERP** Ship

## **AVEVA Work Tasks**

### **AVEVA Work Tasks Overview**

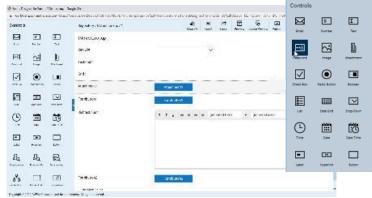
### **Workflows**

- Intuitive, visual workflow modeling environment and automation engine
- Application business rules, such as **inspections and alerts**, are modeled in graphical environment



#### **Forms**

- User interfaces are modeled in a simple, easy to use forms layout environment with smart controls
- Adaptive layout and responsive design supports browsers and mobile devices



### Mobile app

- Native mobile app for executing work tasks and data collection procedures
- Assigned work tasks are downloaded on to the mobile device to be executed on and offline



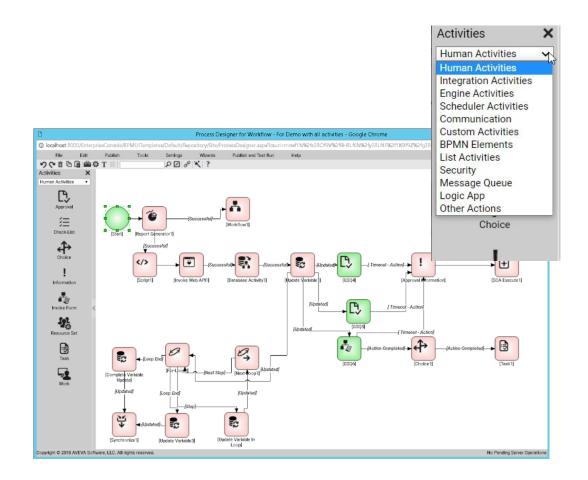
AVEVA Work Tasks Pro, a native Mobile device App available for iOS, **Android and Windows** 



### **AVEVA Work Tasks**

### **Process Designer**

- Explorer many out-of-the-box configurable workflow activities for human interaction, and integration with systems and data sources
- Right click on the input and output branching for insights of configurable properties
- Explore MES based Activities
- Explorer Archestra based Activities

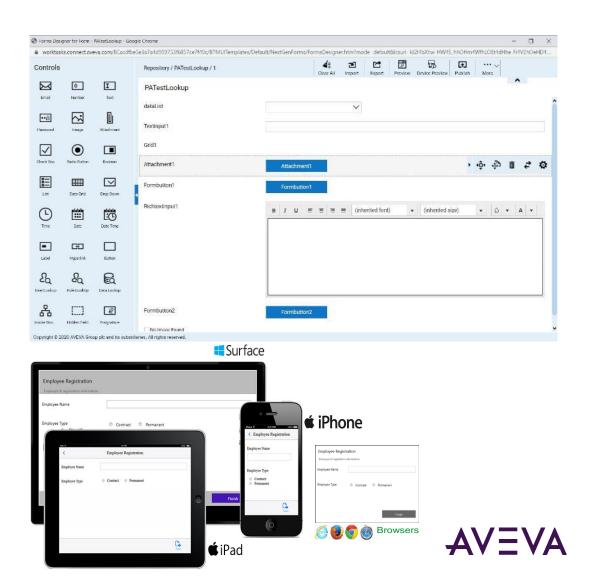




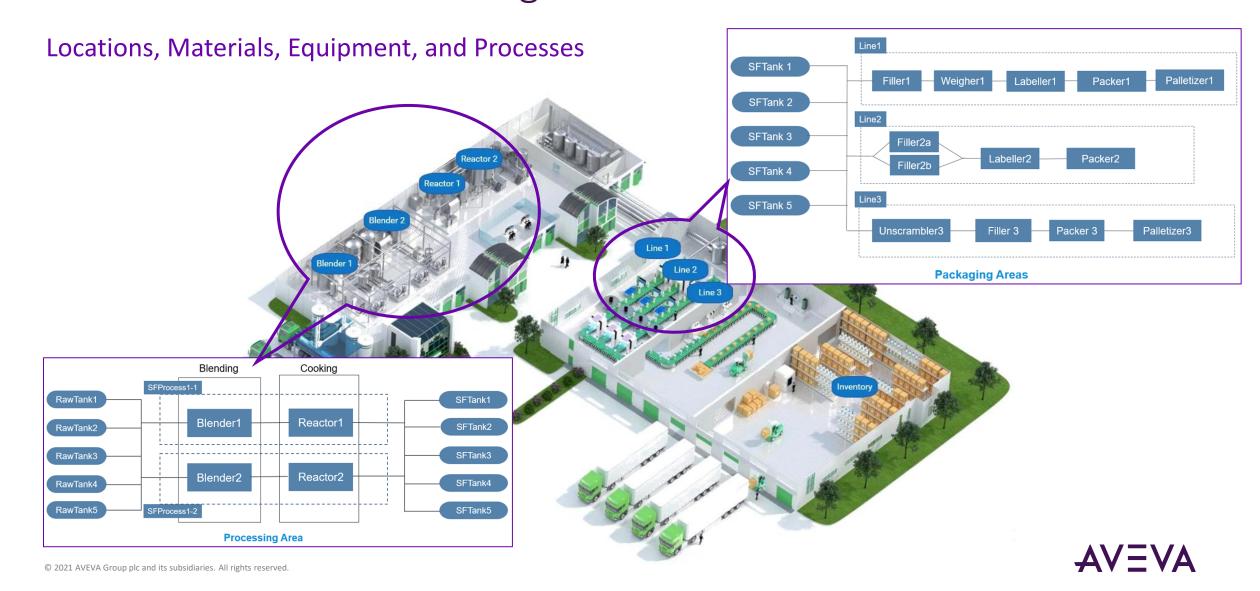
### **AVEVA Work Tasks**

### Forms Designer

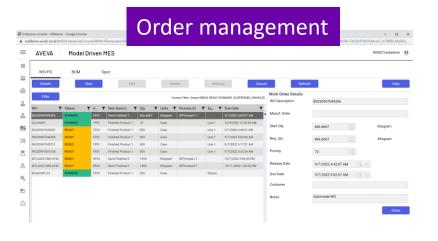
- Explore the WYSIWYG controls and properties of the selected objects in the layout where you see a patented low code forms design tool used to create form layouts with drag and drop smart controls. Scripting for data entry validation or more advanced user interface logic is possible.
- Click on the Device Preview to show adaptive screen on a mobile phone in vertical and horizontal mode to show unify user experience across all devices with an adaptive layout and responsive design

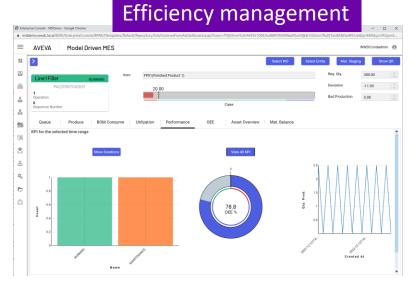


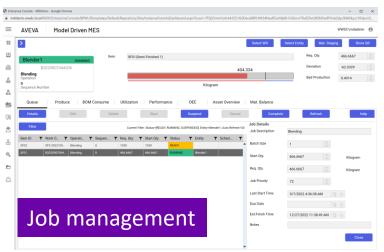
# AVEVA MES Plant Modeling

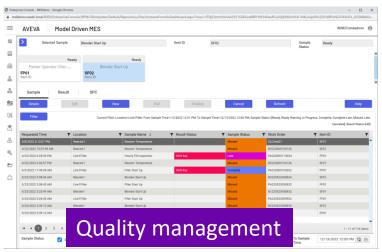


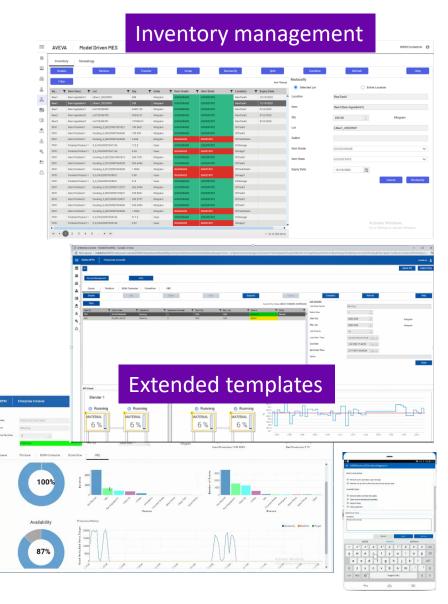
### **AVEVA MD MES Application Content**





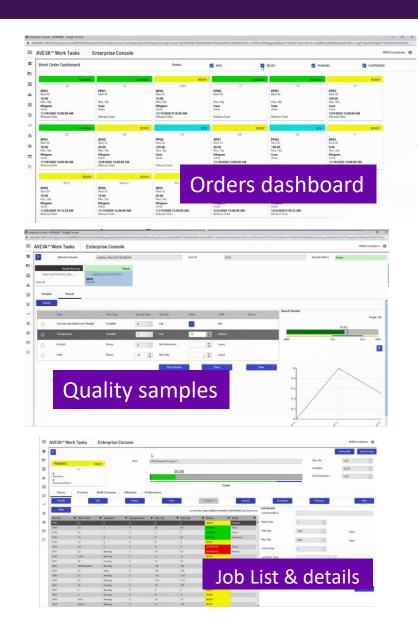


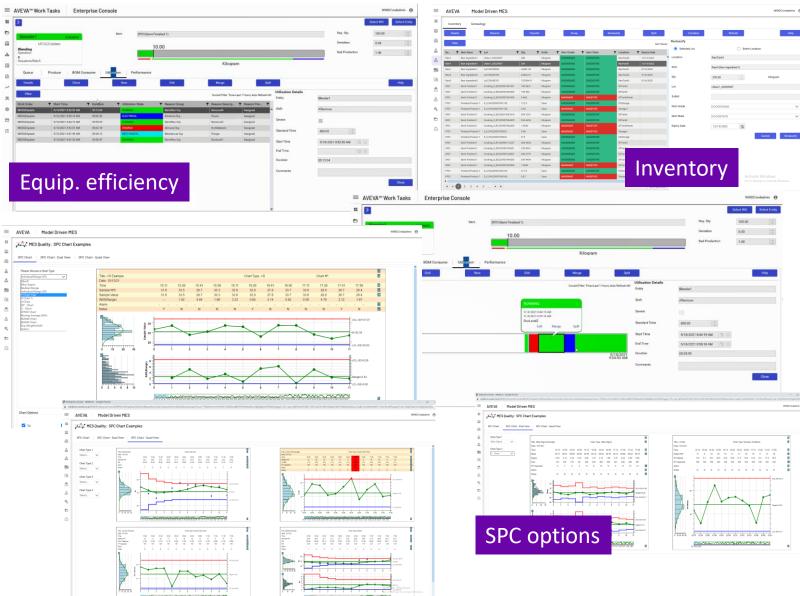






### **AVEVA MD MES Application Content**







# Multi-site transformation with a model driven approach

### The Value Delivered

- Digital Work Management
  - Increases workforce productivity
- Visualization & Mobility
  - Empowers & Connects the mobile workforce
- Systematic Collaboration across People and Systems
  - Protects investment in existing systems
- Standardization of Operational Processes
  - Safeguards Quality and Compliance of Work
- Reusable and sustainable Application Development
  - Rapid multi-site deployment with reduced time to value
- Consistent Multi-Site Management & visbility
  - Agility to adopt to changing demand and business conditions



- Transform the way work is executed across a team of roles
- Enable Collaboration between teams and roles naturally



- Measure and improve process and operations performance
- Ability to continuously improve efficiency and adopt change



- Safety / Regulation compliance
- End to end traceability
- New products, formulations, packaging



- Demand Driven
- Resilient
- Increased value add
- New Business models



# Understanding of MD MES Application Content and Demo VM

Readily a preinstalled Model Driven MES virtual machine which is being provided to System Integrators, Distributors and Presales Consultants in order to demonstrate the features and capabilities of the Model Driven approach to implementing AVEVA's MES software.

Optionally, in a form of Application Content consists of packaged file downloadable at Software Support portal for importing into your MDM server.

The training environment today is a preinstalled MDM 5.0 VM provided by training department for multi-user access.

### AVEVA Model Driven Roadmap Summary

MDM 4.0	MDM 5.0	MDM 5.5	MDM 6.0	MDM 7.0
(July 2021)	(March 2022)	(September 2022)	(November 2023)	(???)
Work order, Inventory, Job and quality sample management	Known or reported issues and minor enhancements	Support for Work Tasks 2020U2	Support for MES 2023 , WT2023 SP1 & SP2023 P03	Will depend on 2023 R2 Support testing (SP, MES & WT)
	No changes to supported versions (MES 2020 & Work Tasks 2020U1)	Addresses OMI integration	Remove use of MES Connector + UI updates + Web Widgets	



# AVEVA Manufacturing Execution System

Cloud integration



# AVEVA MES Strategic Investment Initiatives

#### Overview



Our AVEVA MES investment initiatives have been established to align with the strategic imperatives that have been set forth by modern enterprises to digitally transform their business operations to become more agile, optimized, sustainable and customer-focused.

#### Adopting AVEVA Connect cloud services to deliver more advanced insights and production optimization with AI/ML...



Data Service

rvice

Visualization Service



Advanced Analytics

Aggregate, contextualize, analyze & share MES operations data across the enterprise to improve decision support.

Empower the connected worker with data, insights and guidance to improve operations performance and product quality.

Infuse advanced analytics and machine learning into MES offerings to enable continuous production optimization.

### Delivering Native SaaS MES/MOM capabilities to reduce TCO and accelerate time to value...



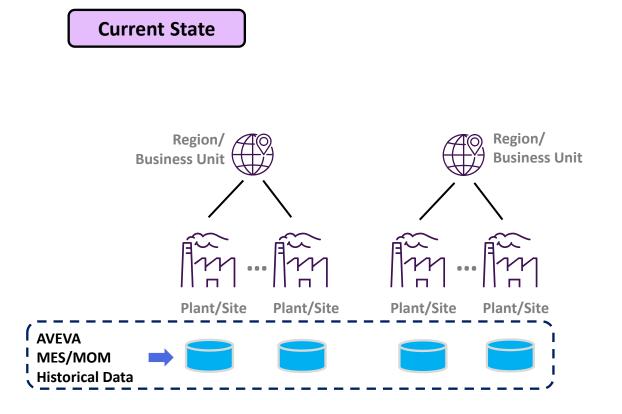
MES/MOM
Capabilities

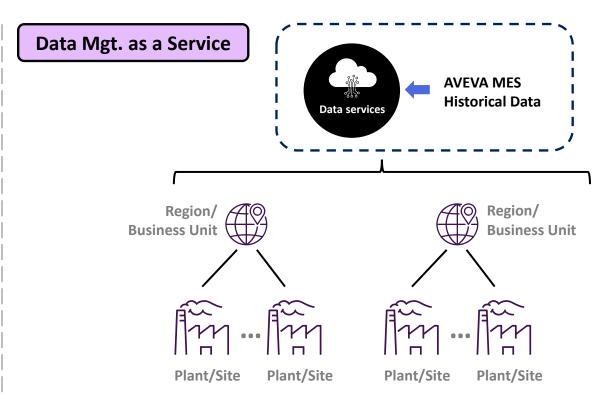
Deliver modern cloud and edge-based offerings that range from simple productivity apps to more complex manufacturing operations management (MOM) applications.



# Enterprise data management services

Transitioning long term production history to the cloud

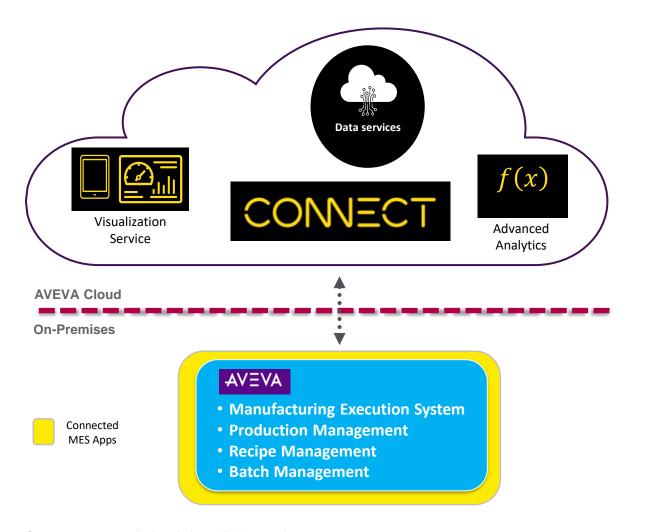






### **AVEVA MES & CONNECT data services**

### MES Portfolio evolving to a Hybrid Cloud Architecture



### **Native Cloud Capabilities...**

Connected applications that provide integration with CONNECT, the AVEVA cloud platform.

### Value-Add Cloud Apps & Services...

These cloud-based apps & services extend our on-premise (edge) and cloud-based capabilities with:

- Data Services enterprise data historization & sharing
- Visualization Services enterprise visualization & dashboarding
- Advanced Analytics/AI predictive & prescriptive analytics

### **Commercial MES Offerings...**

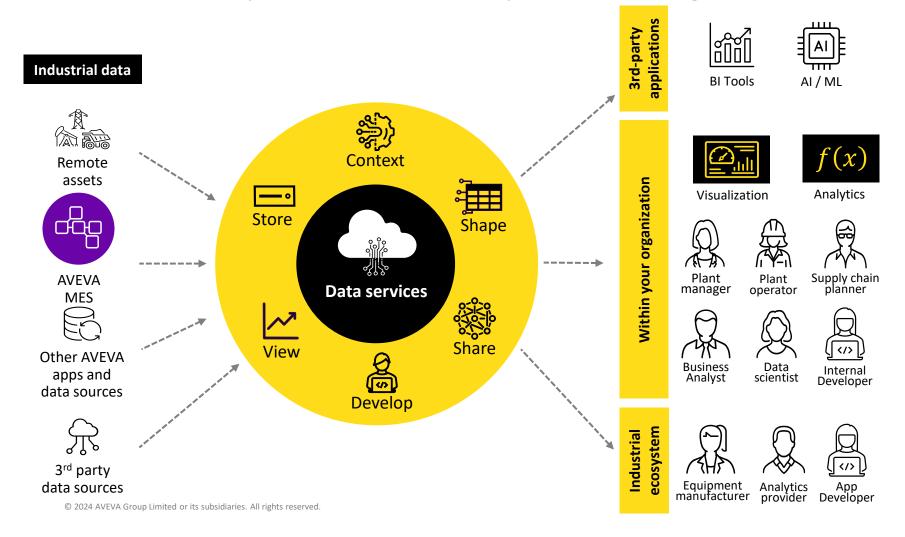
Transition all our MES products to cloud "Connected" MES apps Initial offerings:

AVEVA Manufacturing Execution System – hybrid Production Management 2024 - hybrid



## **AVEVA MES & CONNECT data services**

AVEVA MES adopts CONNECT for enterprise data management



Provides a single source of truth across distributed production plant networks

A central data repository for BI, AI and ML tools

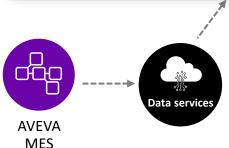
Securely share your industrial information with authorized users, beyond your organization's four walls



### AVEVA MES & CONNECT visualization services

Visualize MES data using self-service and pre-defined dashboards





#### **Self-service**

- Editable dashboards
- Arrange various content types
- No code experience
- Search for content
- Adjustable historical view

### **Pre-defined**

- Custom developed experiences
- Rich animations and dynamic styling
- Asset driven navigation
- Complex interactions
- Holistic operations view

Visually relate distributed plants data in context to each other

Relate and gather insights between across different data types quickly and easily

Share actionable information with plant and supply chain operations, and other teams, anywhere through a browser

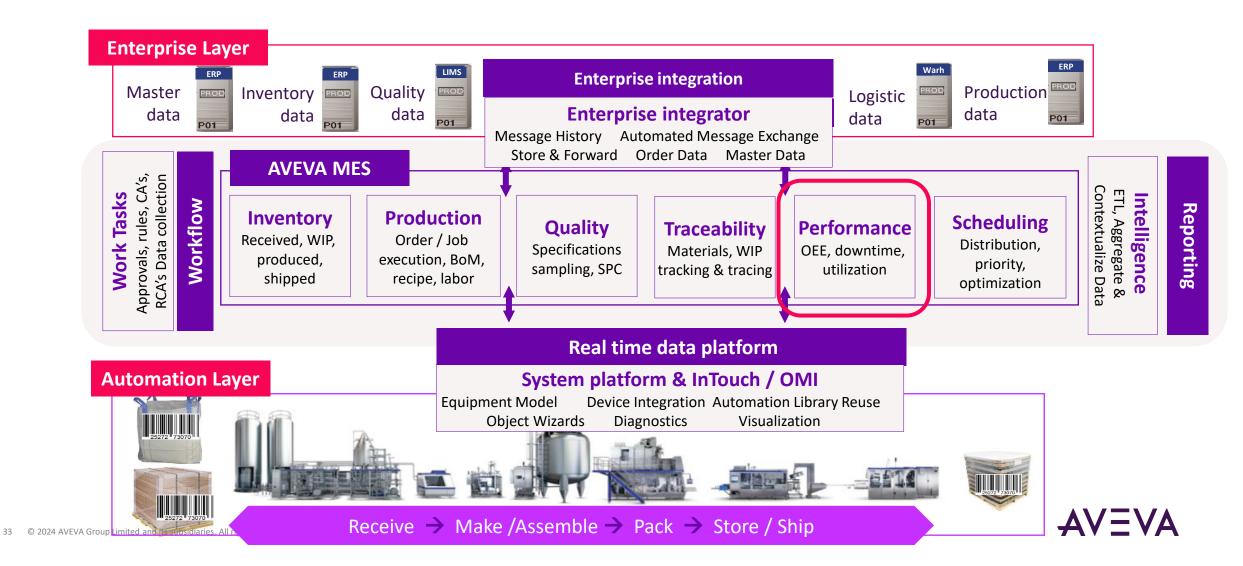


# The Industrial Standard OEE KPI Metric(s)



# AVEVA MES Technology System Layers

Bridging the gap between business systems and the production environment



# Overall Equipment Effectiveness (OEE)

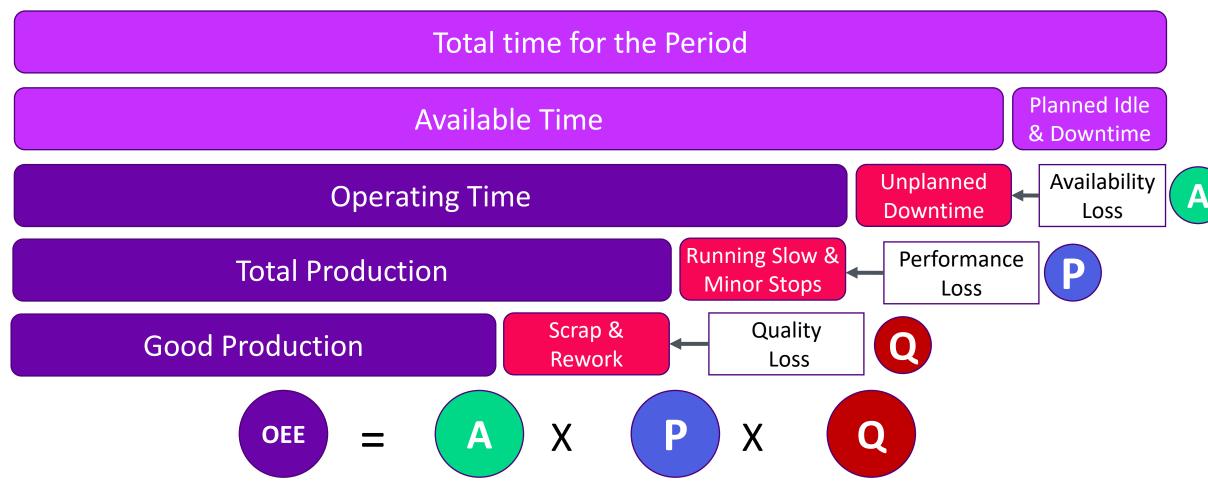
### Asset / equipment / line efficiency metric

- OEE is a very powerful metric and an industry standard for calculating manufacturing operation effectiveness
- In a perfect world 100% OEE means that the equipment is running 100% of the time at 100% capacity and produce 100% good quality
  - Availability (%) = Operating Time / Available Time
  - Performance (%) = Total Production / (Target Production Rate x Operating Time)
  - Quality (%) = Good Production / Total Production
- World Class OEE is 85%



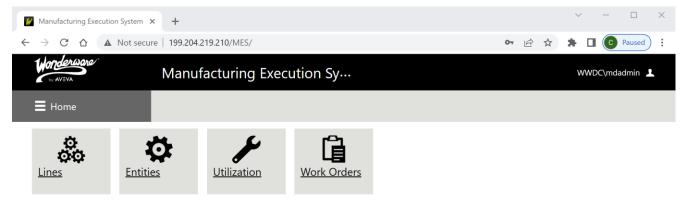
# Production time summary and OEE concept

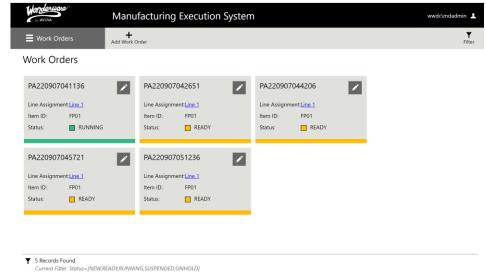
Measuring productivity – Identifies the % of manufacturing time that is truly productive

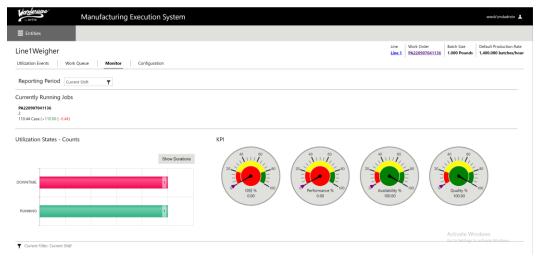


# Performance management

### Performance/efficiency monitor









This presentation may include predictions, estimates, intentions, beliefs and other statements that are or may be construed as being forward-looking. While these forward-looking statements represent our current judgment on what the future holds, they are subject to risks and uncertainties that could result in actual outcomes differing materially from those projected in these statements. No statement contained herein constitutes a commitment by AVEVA to perform any particular action or to deliver any particular product or product features. Readers are cautioned not to place undue reliance on these forward-looking statements, which reflect our opinions only as of the date of this presentation.

The Company shall not be obliged to disclose any revision to these forward-looking statements to reflect events or circumstances occurring after the date on which they are made or to reflect the occurrence of future events.



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- @avevagroup

#### **ABOUT AVEVA**

AVEVA is a world leader in industrial software, providing engineering and operational solutions across multiple industries, including oil and gas, chemical, pharmaceutical, power and utilities, marine, renewables, and food and beverage. Our agnostic and open architecture helps organizations design, build, operate, maintain and optimize the complete lifecycle of complex industrial assets, from production plants and offshore platforms to manufactured consumer goods.

Over 20,000 enterprises in over 100 countries rely on AVEVA to help them deliver life's essentials: safe and reliable energy, food, medicines, infrastructure and more. By connecting people with trusted information and AI-enriched insights, AVEVA enables teams to engineer efficiently and optimize operations, driving growth and sustainability.

Named as one of the world's most innovative companies, AVEVA supports customers with open solutions and the expertise of more than 6,400 employees, 5,000 partners and 5,700 certified developers. The company is headquartered in Cambridge, UK.

Learn more at www.aveva.com

