
Intro to AVEVA Flex & AVEVA Operations Control

Presented by Matt Burdelsky

AVEVA FLEX

Unlock our complete portfolio with a flexible subscription program

ACHIEVE FASTER RETURN-ON-INVESTMENT AND REVOLUTIONIZE HOW YOU BUY AND CONSUME INDUSTRIAL SOFTWARE



Flexible

Full Flexibility to access AVEVA's complete industrial portfolio



Scalable

Easily scale by allocating or adding Flex Credits across teams and sites



Outcome-focused
Tailor your program to business needs and benefit from success services



Centralized
Cloud license management with real-time software usage information



Remove traditional barriers to software adoption

AVEVA Flex spans any mix of cloud, on-premises and hybrid solutions with simplicity in the license purchase, usage and management

Intro to Flex

- Credit based Subscription Program
- 1 Year and 3 Year Terms
- Access to a Personalized Flex Portal – You have control over your licenses (ie. what you use, trade-in for credit)
- Access to the entire AVEVA Portfolio
- Free Development License included
- Customer First Support is included – free version upgrades and technical support

Flex Portal

View Consumption Chart

Create License Request



300

Credits



1

Agreements



0

Requests



0

Licenses



166

Products

Products

Search Product

Export

Category	Sub Category	Part No	Description	Product Usage	Unit Cost
HMI/SCADA	AVEVA Edge	FLEX-HMI-016	AVEVA Edge - IoT View (RT) 150 tag	Rate	15
HMI/SCADA	AVEVA Edge	FLEX-HMI-017	AVEVA Edge STUDIO (DEV) + SCADA (RT) 1500 tags	Rate	80
HMI/SCADA	AVEVA Edge	FLEX-HMI-018	AVEVA Edge STUDIO (DEV) + SCADA (RT) 16k tags	Rate	150
HMI/SCADA	AVEVA Edge	FLEX-HMI-005	AVEVA Edge STUDIO (DEV) + SCADA (RT) unlimited tags, single client	Rate	160
HMI/SCADA	AVEVA Edge	FLEX-HMI-006	AVEVA Edge - IoT View	Rate	120
HMI/SCADA	AVEVA Edge	FLEX-HMI-009	AVEVA Edge - SCADA w/ Unlimited Clients	Rate	700

Example Benefits of Flex

- Reduce capital cost to add new products (ie. InTouch, System Platform, Historian, OSI Pi, AVEVA Reports)
- Access to a Personalized Flex Portal – You have control over your licenses (ie. what you use, trade-in for credit)
- Flexibility to trade-In licenses at any time (ie. for Unlimited or other bundles/functionality)
- Unlimited Tags (ie. System Platform, Historian)
- Options for Unlimited Clients (ie. InTouch, System Platform, Historian Client)
- Redundancy (ie. InTouch, System Platform, Historian)
- Lock In Pricing for 3 Years. No need to get Renewal POs for 3 years
- AVEVA Operations Control – Unlimited use of AVEVA products across multiple sites, a platform for Operations Management
- Customer First Benefits are included, i.e. 24/7 technical support and free upgrades

Example Benefits of Flex w/o Upgrading to Newer Versions

- Your existing licenses remain on support. You are not forced to make any changes until you're ready
- Free development license included
- Temporary licenses available to support older versions
- Lock in AVEVA pricing and support for 3 Years, no need to get renewal PO's for 3 years
- Add functionality beyond existing installation, i.e. Insight, PI, AVEVA Reports

AVEVA Operations Control – Unlimited Use Across Multiple Sites

