# INDEFF

Countless parts. One flow.







# WHO IS INDEFF OUR MAIN COMPETENCES



INDUSTRIAL AUTOMATION



MANUFACTURING EXECUTION SYSTEMS



ASSET PERFORMANCE MANAGEMENT



SYSTEM ARCHITECTURE



MANAGED SERVICES

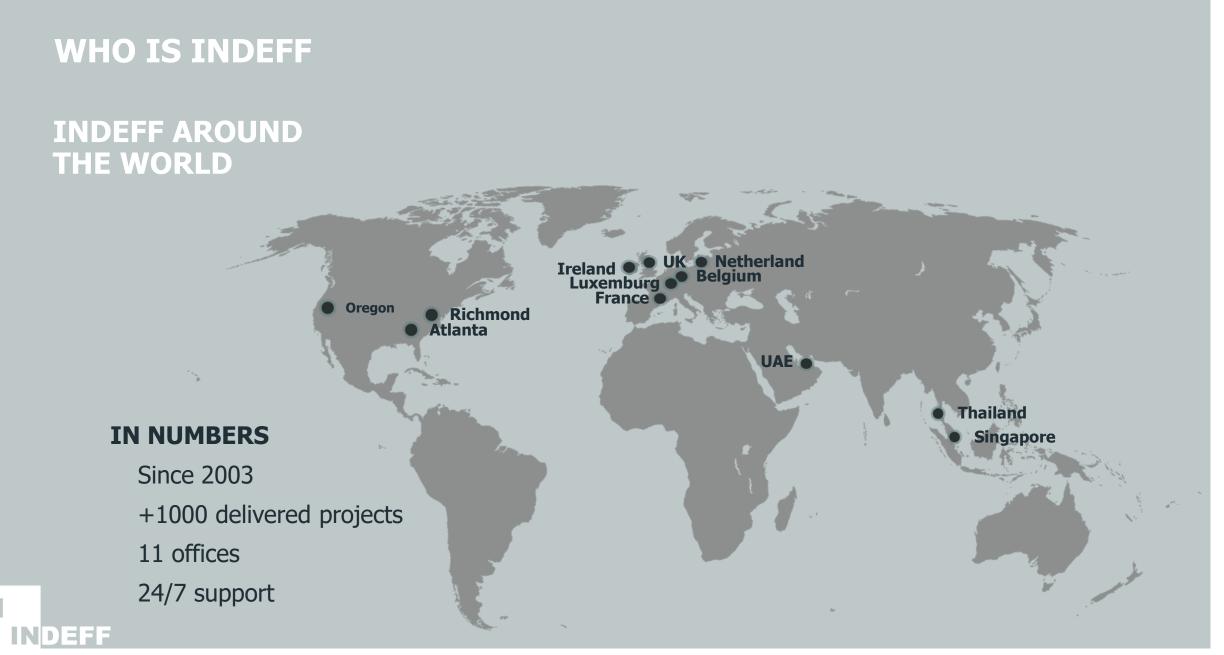


## THE FOUNDATION OF OUR SUCCESS

AVEVA

ENDORSED System Integrator **Endorsed Operate** 

Strategy for AVEVA – our core business Everyday, Everyone – Every Project Best application in Benelux (2004) 1st ArchestrA Certified SI in EMEA (2004) 1st Strategic SI Partner in EMEA (2007) 1st Endorsed SI Partner in Benelux (2008) 1st Endorsed SI multi regions, Europe, MIDDLE EAST and ASEAN Participation in the Invensys Collaborative Service Delivery program Member of WonderClub – Wonderware Elite EURA Best MES Application award EMEA (2009) Best MES Application award EMEA (2010) Best Wonderware Application Middle East for Oil & Gas (2012) Best MES Breakthrough in Asia-Pacific (2015) Most Wonderware License Influence Global (2016) System Integrator of the Year ASEAN (2017) Model Driven MES Founding Member (2017) Award for Number of Certified Engineers (2018) Top Contribution Award ASEAN (2020) Top Accelerator Award ASEAN (2020) Top SI with Certified Engineers ASEAN (2020) Member of AVEVA Software Partner Board (2018-2021) Award for the Best Win GLOBAL (2022) Nominated for Best Solution Award GLOBAL (2022) Partner President's Summit Award GLOBAL (2022) More than 400 AVEVA Product Certifications



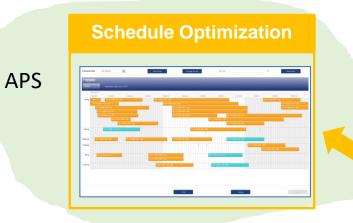
## ACT AS ONE ....

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CORPORATE & REGIONAL COORDINATION PROJECT METHODOLOGY & DOCUMENT SET AUTOMATED ENGINEERING TOOLS SHARING BEST PRACTICES PROCESS KNOWHOW SOLUTION MAP LIBRARIES TRAINING INVESTMENT



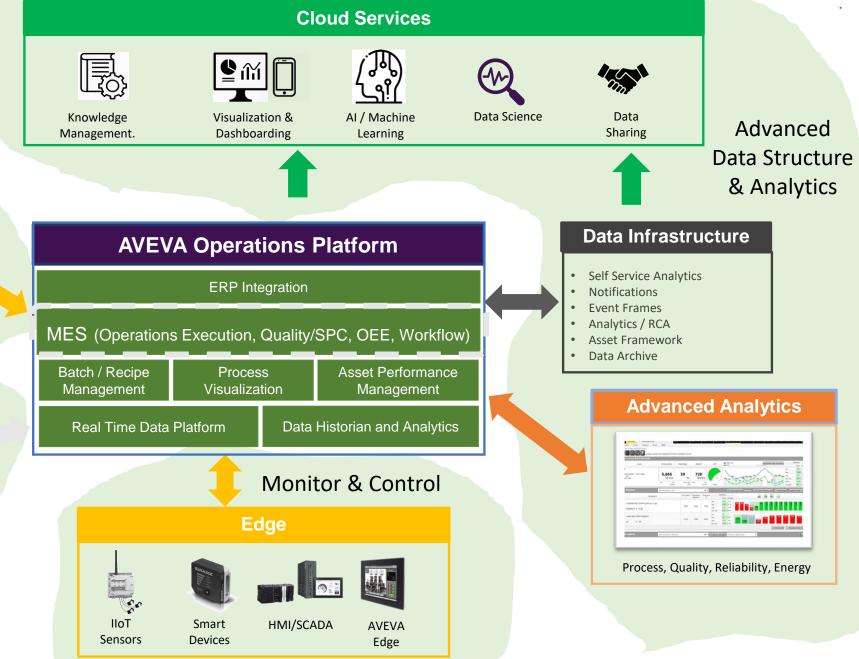
# AVEVA Digital Manufacturing



#### **Connected Worker**

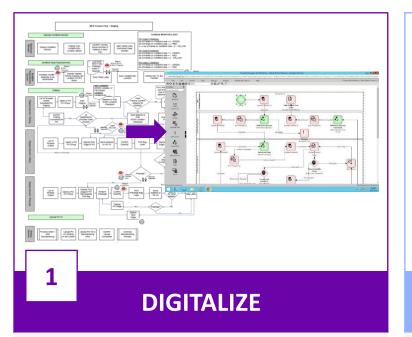
Digital Collaboration, Training & Procedures

 Routine Work Tasks
CIL, Center-Lines, start-ups, changeovers
Quality checks
Certifications
Training, Alerts, WI's



# Model Driven MES

#### A process-based approach to manufacturing operations management

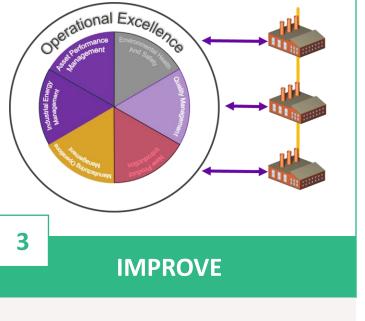


Capture manufacturing processes and collaborations and digitalize them using low code technology

Transform how work is done in the plant



Manage best practices, KPI's, product specifications and compliance and safety data between sites



Continuous improvement of processes based on rich data collection with governed change management

# Big Themes in AVEVA MES for 2022

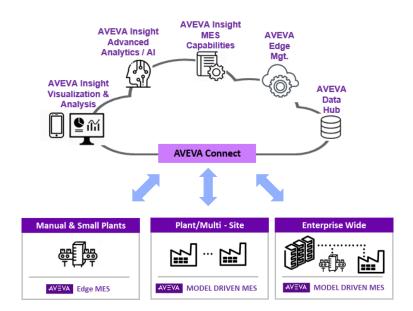
#### Model Driven & Extended Capabilities



#### Insight Enterprise Cloud MES Multi-site/single instance Enterprise MES (customer hosted) Model Driven MES Multi-site/multi-instance Multi-Site MES (on-premise) Model Driven MES Plant MES Plant Model Driven MES 🗕 Edge Edge MES

**Edge to Enterprise Deployment** 

#### **Connected MES**



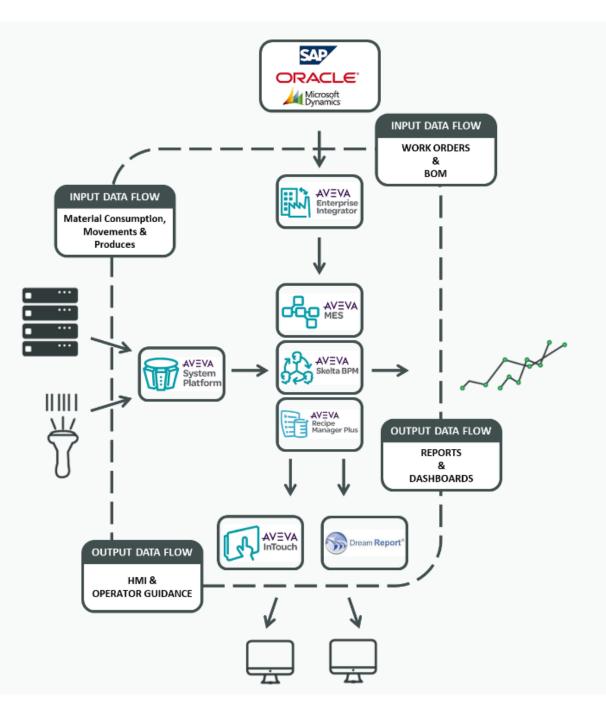


## **OUR MES APPROACH**

- $\checkmark$  Functionalities become standard procedures
- $\checkmark$  Improved insight
- ✓ Flexibility

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- $\checkmark$  Smoother Implementation
- $\checkmark$  50 days approach



### **ADVANCED REPORTING**

- $\checkmark$  Bringing added value by industry knowledge
- ✓ Pre-defined report templates
- ✓ Paperless Factory
- ✓ CIP Optimization

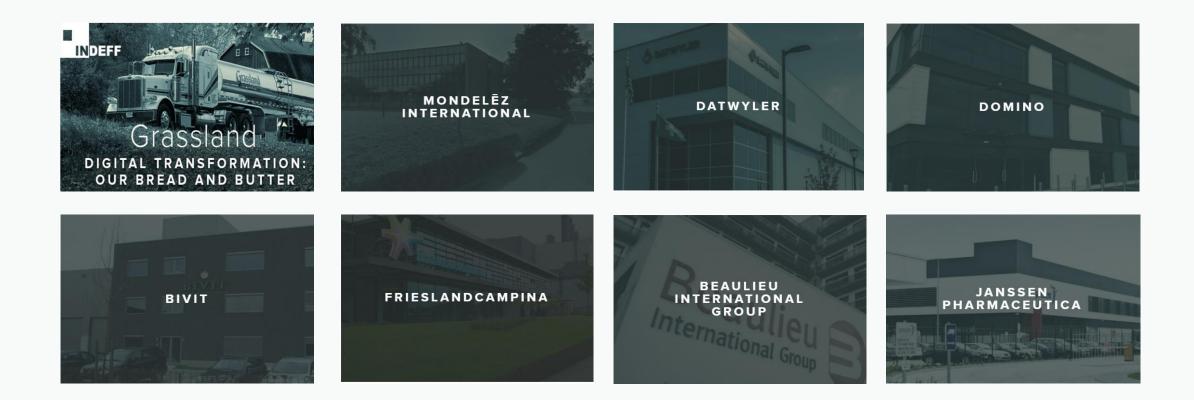
✓ ....

✓ Energy Management

**CIP Station Efficiency Effective Cleaning Time** From: 11-Mar-15 To: 23-Mar-15 Total Time 12 days CIP Line 1 Effective Runtime CIP Line 2 Effective Runtime CIP Line 3 Effective Runtime CIP Line 4 Effective Runtime 5 d 17:53:01 04:26:39 1 d 02:13:04 01:59:31 47.9% 1.54% 9.10% 0.69% Line 1 Cleaning Periods Line 2 Cleaning Periods Line 3 Cleaning Periods Line 4 Cleaning Periods 2015-11-17 16:21:21 CIP Station Efficiency V0.10 1/1

Filter Year: 2015								
Month	Main Line Reading	Consumed Power (Field)	Consumed Power (Tx)	T1 Consumed Power (kW)	T2 Consumed Power (kW)	T3 Consumed Power (kW)	T4 Consumed Power (kW)	T5 Consumed Power (kW)
January	344,080	315,800	314,700	35,000	56,000	111,000	56,700	56,00
February	113,120	49,207	49,016	6,090	9,744	13,572	9,866	9,74
March	219,453	155,540	154,935	19,250	30,800	42,900	31,185	30,80
April	328,614	109,161	108,736	13,510	21,616	30,108	21,886	21,61
May	452,480	424,200	422,550	52,500	84,000	117,000	85,050	84,00
une	724, 167	722,369	723,578	147,879	142,743	145,521	145,573	141,86
luly	771,783	769,841	769,841	157,916	151,952	154,660	154,502	150,81
August	89,345	5,399	5,399	1,295	1,082	1,075	1,051	89
September			0					
October			0					
November			0					
December			0					
/ear Totals		2,551,517	2,548,756	433,440	497,936	615,836	505,813	495,73
19	s Th Consumption To Consumption Th Consumption To Consumption To Consumption	20	Tres Consumption To Consumption To Consumption To Consumption To Consumption	20 20	amption Shares	mption mption mption	Q4 Consumption Si	hares

#### **INDEFF MES SUCCESS STORIES**





# **INDEFF CASE : BIVIT** TAKING THE LONG VIEW

# **2 MONTHS AFTER GO LIVE – PRODUCTION VOLUME RECORD**

✓ Optimization order workflow

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✓ Optimization stock management

 $\checkmark$  More production with the same employees

 $\checkmark$  More production with the same assets

# 805/020

# **RESULTS FOR INDEFF**

- $\checkmark$  This solution uses our standard approach
- $\checkmark$  Implementation in Dairy, Feed, and Special Chemicals
- ✓ Thailand, Belgium, Netherlands, France, and the US
- ✓ SME or Multinationals !
- ✓ 80% of the "general" requirements are covered
- $\checkmark$  20% additional coding is needed AVEVA portfolio
- $\checkmark$  Ready for acceptance in 50 days

# **KEEP YOUR SMART FACTORY SIMPLE**



# **MY TWO CENTS**



# WHAT IS NEEDED TO MAKE YOUR MES INTEGRATION

# A SUCCESS IN TODAY'S FAST EVOLVING LANDSCAPE

# WHAT YOU CAN DO

- ✓ Know what you want
- $\checkmark$  Stick to the Portfolio
- ✓ Total Cost of Ownership
- ✓ Step by Step
- ✓ Allow Time for Adoption
- ✓ Commitment



# **IN CLOSING**

THINK BIGThe AVEVA portfolio has you coveredSTART SMALLTake it Step by StepSCALE FASTIterative approach by working model



## THANK YOU

